

Lead Generation

Coffee Beans



Italy and Germany



DATE: 09-08-2025



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LEADS FROM ITALY

IMPORTER 1: COSTADORO S.p.A.

Introduction

Founded in **1890** in **Turin**, Italy, Costadoro is a premium coffee roaster specializing in high-end blends for the HoReCa sector. Exporting to over 40 countries, the company combines traditional Italian craftsmanship with cutting-edge technology and sustainable practices. In 2023, it earned **B Corp certification**, reinforcing its commitment to quality & responsibility.



Summary Table: Costadoro S.p.A.

Category	Details
Founded	1890, Turin, Italy
Contact details	+39 011 2483804, +39 011 4359358, +39 011 037 1020, +39 010 0955440
Email	info@costadoro.it , csc-genova@costadoro.it
LinkedIn	https://www.linkedin.com/company/costadoro-s.p.a/
Instagram	https://www.instagram.com/costadoro_official/
Facebook	https://www.facebook.com/COSTADOROCAFFE
RAE	TO 459869
VAT	00703260018
Major Products	Roasted coffee (beans, ground); HoReCa and private label
Export Markets	40+ countries (EU, USA, Asia, etc.)
Certifications	ISO 9002, B Corp, Fair Trade, Organic, Kosher, IFS
B Impact Score	87.2 (higher than median of ~50.9)
Trade Shipments	4,800+ shipments (2006-2025), major US ports
Core Values	Respect, Excellence, Coffee Culture

History & Corporate Structure

- Origin dates back to 1890, later merging with Fratelli Trombetta & C. (1922) and Caffè Abbo (1964), forming today's entity between 1977–1982
- Now a joint-stock company headquartered in Torino, with **50–200 employees**.
- A lot goes into each **cup of coffee** we produce. And behind it all is a long process beginning with the selection of the **finest raw materials**, followed by **sophisticated roasting processes** and culminating in the best equipment and training we can offer our **baristas**.
- **Sourcing from India:** Costadoro S.p.A. sources high-quality Robusta coffee beans from India, which are used in their award-winning blends like Costadoro Extra (90% Arabica + 10% Indian Robusta) and Costadoro Super (70% Arabica + 30% Indian Robusta). The company carefully selects samples from the best Indian plantations as part of their global sourcing strategy for premium coffee production

Reference Links: [10](#), [13](#) and [14](#)

Present CEO

Giulio Trombetta 55 years old, is President and CEO of **Costadoro**.

As a member of the family leadership, Giulio has been instrumental in blending tradition with modern innovation, focusing on sustainable practices such as compostable packaging and short supply chains. With over 30 countries in Costadoro's export footprint, he emphasizes quality, transparency, and educating consumers on conscious coffee consumption. His leadership is rooted in passing down values rather than just business ownership, making Costadoro not just a coffee producer, but a cultural ambassador for Italian espresso.



- **LinkedIn:** <https://www.linkedin.com/in/giulio-trombetta/?originalSubdomain=it>

Reference Links: [8](#)

Address

- **Address 1:** Lungo Dora Pietro Colletta 113, 6, 10153 Torino TO, Italy
- **Address 2:** Via Crispino Merini, 1, 06049 Madonna di Lugo PG, Italy

Contact

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- **LinkedIn:** <https://www.linkedin.com/in/federica-trombetta-257186115/>

Reference Links: [10](#)

Company Rating

Costadoro S.p.A. operates multiple branches in Italy, with one branch rated **4.7** and another **3.9** - averaging an overall rating of **4.5**.

Revenue and Growth Rate

- **Annual Revenue:** €18,027,086 (approximately €18.03 million)
- **Growth Rate:** 10.98% increase from 2022

Historical Revenue Data:

- **2022:** €16,243,685 (approximately €16.24 million)
- **2020:** €10,467,003 (approximately €10.47 million)
- **2019:** €17,832,107 (approximately €17.83 million)

Additional Financial Details:

- **Net Profit (2022):** €236,428
- **Personnel Costs (2022):** €1,853,298
- **Share Capital:** €12,000,000
- **Employees:** 50-99 employees

Revenue Growth Analysis:

- **2022 to 2023:** +10.98% growth
- **2020 to 2022:** +55.19% growth
- **Revenue Range:** €10-25 million bracket

Mission & Vision

- **Mission:** “Bring a smile to every customer, blending the history and the future of coffee.”
- Core values emphasize **Respect, Excellence, and Coffee Culture**, underlining sustainability, ethics, and innovation.
- **Objective:** to spread the culture of coffee throughout the world.

Reference Links: [7](#), [8](#), [15](#), [16](#) and [17](#)

Product Profile

According to Costadoro’s official product range, they offer:

1. Master (Coffee Lab)

- Bean Type: 100% Arabica

2. RespecTo

- Bean Type: 100% Arabica (Organic & Fairtrade certified)

3. Extra

- Bean Type: Approximately 90% Arabica / 10% Robusta

4. Super (Espresso)

- Bean Type: Arabica and Robusta blend

5. Decaffeinato

- Bean Type: Arabica (Decaffeinated)

6. Filtro

- Bean Type: Arabica and Robusta blend

7. Moka

- Bean Type: Arabica and Robusta blend

8. Easy / Pods / Capsules

- Bean Type: Arabica and Robusta blend

Reference Links: [10](#)

Trade History & Shipping Data

- U.S. customs data includes shipments of coffee and olive oil to companies like Costa D'Oro USA Corp, Vivaldi Coffee Importers, etc.
- Over **4,800 shipments** recorded from 2006 to 2025, often via ports in New York/Newark, Oakland, Long Beach.
- On **December 28, 2024**, a shipment of **3,990 kilograms** comprising **9 packages** of coffee was loaded at **La Spezia, Italy**, and delivered to **Vivaldi Coffee Importers, Inc.** at the **Port of Los Angeles, California**. The commodity description noted it as **Coffee (Costadoro S.p.A., Torino)**.
- Earlier, on **December 3, 2024**, another shipment weighing **1,959 kilograms** and containing **3 packages** of **coffee and cups** was shipped from **Genoa, Italy**, and arrived at the **Port of Newark, New Jersey**. The consignee for this shipment was **ELDOR**.

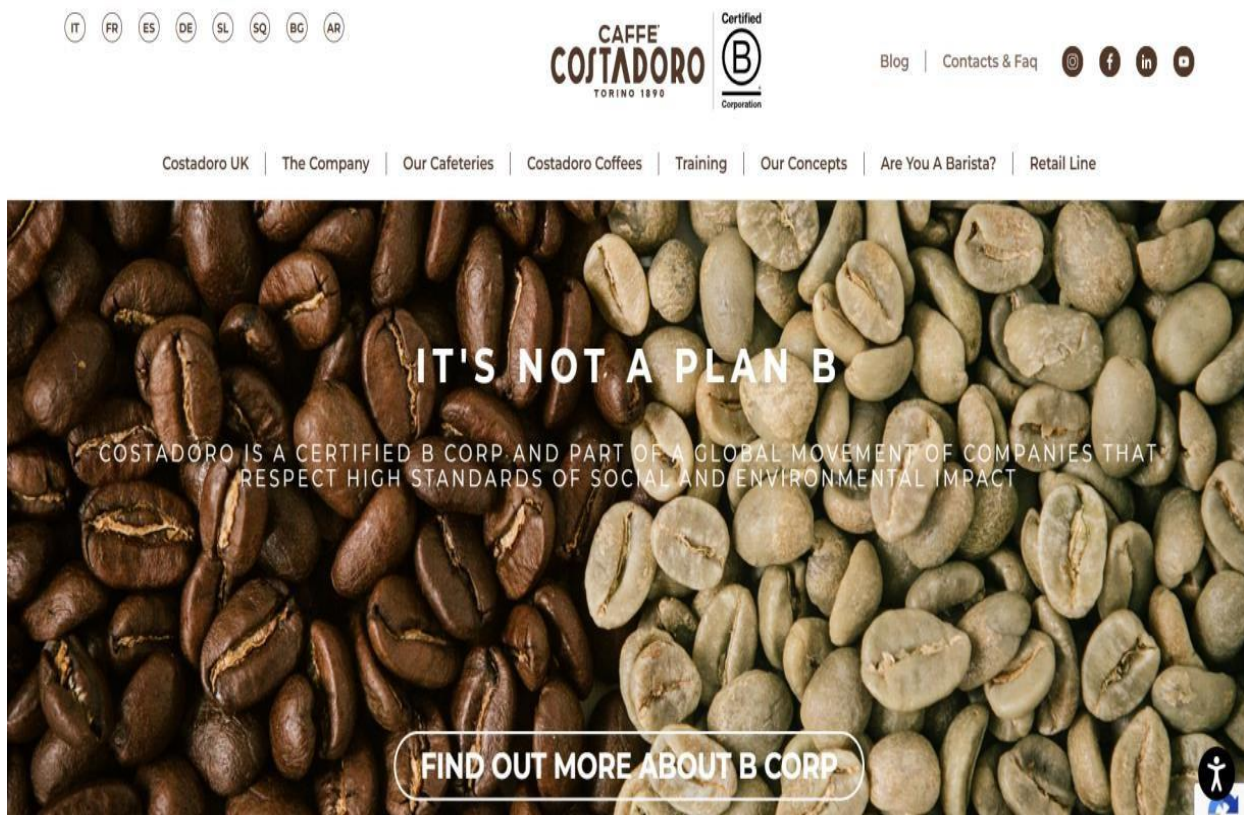
Reference Links: [7](#), [9](#) and [11](#)

Quality Certifications

- One of Italy's first coffee companies with **ISO 9002 certification** (1996).
- Achieved **B Corporation certification** in March 2023 (B Impact Score: **87.2**, compared to median ~50.9).
- Also holds certifications like **Fair Trade, Organic, Kosher**, and IFS as per food safety standards.

Reference Links: [8](#), [11](#) and [12](#)

Website: <https://costadoro.it>



Reference Links: [10](#)

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LinkedIn	https://www.linkedin.com/company/tchibo/
Instagram	https://www.instagram.com/tchibo/
Facebook	https://www.facebook.com/tchibo.de
HRB	43618
VAT	DE811236686
Major Products	Roasted coffee (beans, ground, instant); capsules (Cafissimo), pods; private label and retail blends
Export Markets	60+ countries (EU, USA, Middle East, Eastern Europe)
Certifications	Fairtrade, Organic, Rainforest Alliance, UTZ
B Impact Score	13,000+ coffee farms supported via Tchibo Joint Forces!® program
Trade Shipments	Regular imports of green coffee from Latin America, Africa, Asia; roasted product distributed globally
Core Values	Sustainability, Quality, Ethical Sourcing, Coffee Enjoyment

For More Report Contact us

www.terrasourcing.com



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Thank You